

#### FLAMINGO PARTNERSHIP & ASSOCIATION POLICY:

"We represent our Client & Projects. Not suppliers. Not contractors. Not influencers."

Version: 1.1

**Issued by:** Flamingo Projects & Consulting

**Effective Date**: 08/07/2025

Review Cycle: Annual or Project-Based

#### 1. OUR CORE COMMITMENT

We are not middlemen. We are not brokers.

We are Project Guardians, appointed to protect client interest.

Our Project Management Consultancy (PMC) model is globally benchmarked, fully transparent, and built to deliver lifecycle value.

We invite technical and service-based partners to collaborate only when it helps our clients get better quality, speed, or cost advantage — not through influence, but through proof of delivery.

# 2. GLOBAL PMC FRAMEWORK – WHAT WE FOLLOW

Our approach is aligned with globally accepted practices and codes, including:

- PMI PMBOK 7th Edition Project governance, stakeholder management
- ISO 21500 / ISO 44001 Project delivery, collaboration, integration
- FIDIC / CPWD Contract Templates Fair & enforceable contract terms
- Indian Contract Act, 1872 Legal basis of engagement
- ISO 9001 / ISO 31000 Quality and risk assurance frameworks
- OECD/UN Procurement Ethics Conflict-free supplier evaluation
- NBC 2016 and relevant IS Codes

# 3. SUPPLIER & PARTNER ENGAGEMENT – OUR PRINCIPLES

# © Client-First Policy

All selections must be justified by project merit and value.

# **Ⅲ** Due Diligence First

Every supplier or partner undergoes screening, performance review, and conflict checks.

# Benchmarking Is Mandatory

No partner is considered "preferred" — all fees and quotes are benchmarked against at least 2–3 comparable providers.



### No Soft Selling

Showcase your experience — but no future orders are guaranteed or promised.

#### Proven, Not Preferred

We highlight your credentials only to demonstrate reliability — not to offer an unfair edge.

## X No Lobbying, No Bias

We do not entertain pressure — internal or external — to influence partner selection.

#### **♥ 4. TYPES OF VALUE-ADDED PARTNERS WE WELCOME**

## Note: The second of the last o

Architecture, Civil/Structural, MEPF, BIM, Interiors, Façade consultants, and more

## 

Steel, concrete, HVAC, solar, panels, fire safety, electricals, etc.

### P&M Rental Agencies

Scaffolding, cranes, gensets, fabrication tools, testing equipment

### **⚠** Legal & Commercial Experts

Contract vetting, claim advisors, statutory compliance

#### Financial/Tax Advisors

Project valuation experts, auditors, and fund consultants

## **PMC Support Professionals**

QA/QC engineers, schedulers, quantity surveyors, field PMs

## Specialist Auditors / Inspectors

HSE, ISO, ESG, NDT, due diligence specialists

### Lead Generators / Affiliates

Only if they support delivery. No payment for lead alone — see Flamingo Affiliate Policy.

# 5. DOCUMENTATION & COMPLIANCE

Each engagement must be backed by:

- Signed MoU or formal Scope of Work
- NDA with conflict of interest declaration
- Defined deliverables and timelines
- Transparent fee terms with no hidden markups



• Proof of past performance (if applicable)

#### Aligned with:

- ISO 44001 Collaborative Business Relationship Management
- ISO 21500 / PMBOK Role clarity and project responsibility
- Indian Contract Act, 1872 Legally enforceable provisions
- All applicable local, state, and central government regulations

#### 6. FEES – OUR ETHICAL STANCE

We compensate only for:

- Pre-agreed deliverables as per contract
- Man-hour or man-day rates aligned with client approval

#### We do **not** permit:

- Commission-based incentives in case of conflict
- Referral cuts from vendors or to vendors in the same project
- Award-based markups or soft padding

#### All payments are:

- invoice-based
- GST + TDS compliant
- Auditable and transparent to client upon request

# **7. BLACKLISTING & DISQUALIFICATION**

Disqualification is immediate and permanent in the event of:

- Offering or accepting bribes, referral cuts, or dual representation
- Soliciting Flamingo's clients or vendors behind our back
- Falsifying documentation or credentials
- Lobbying or influencing selection through unethical means
- Using Flamingo's name/logo without permission for solicitation

### Violations may be reported under:

- Prevention of Corruption Act, 1988
- Companies Act, Section 182
- Consumer Protection Act, 2019 Unfair trade practices



## 8. AUDIT TRAIL & ENGAGEMENT WORKFLOW

#### **Step-by-step Workflow**

- 1 Expression of Interest (EOI) / Referral or Scope Identification
- 2 NDA Execution and Conflict of Interest Check
- 3 Partner Profile Assessment and Vetting
- 4 Scope Finalization and Fee Benchmarking
- 5 Issue of Work Order / MoU
- 6 Delivery Monitoring and Milestone Review
- 7 Closeout with Final Audit and Payment

## 9. FREQUENTLY ASKED – STRAIGHT ANSWERS

- Q: Can we get future business by collaborating now?
- A: Only if you deliver measurable value. No advance commitments.
- Q: Can we refer our vendor network to Flamingo or its clients?
- A: Yes, but only post-formal evaluation and client clearance.
- Q: Can our past engagement be mentioned?
- A: Yes, as proof of performance not as leverage for future work.
- Q: What if our competitor also applies?
- A: Evaluation is purely merit-based. Vetted past delivery may be cited, but preference is not guaranteed.

# **K** FLAMINGO PROMISE

"We don't represent suppliers. We represent trust, transparency, and integrity."

Our only responsibility is to safeguard our client's interest — technically, commercially, and contractually.

However, we do stand by our genuine partners — we support out-of-court resolution of disputes or claims when merit is established and clients agree.

If you're ready to deliver value with zero manipulation — Welcome to Team Flamingo.



# 

Whether you're a business owner, consultant, contractor, freelancer, or future partner — we invite you to work with us with shared clarity, integrity, and purpose.

www.flamingopnc.in

info@flamingopnc.in